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PERSONAL DATA

Nationality : Palestinian
Date of Birth : June 18 , 1952
Place of Birth : Howwara – Nablus
Marital Status : Married
Languages : Arabic , English , German (Deutsch)

EDUCATION

- Ph.D- Doctor of Agricultural Science (Dr.sc.agr.) , July, 1990, Christian–Albrechts University , Kiel, Germany
- MBA- Master of Business Administration , August, 1980, Sul Ross State University , Alpine, Texas, USA
- BA- Bachelor of Commerce (Accounting) , July ,1978, Beirut Arab University , Beirut, Lebanon

EXPERIENCES

- Graduate Studies, 1983-1990, Christian Albrechts University , Kiel, Germany (Scholarship by : German Acadimical Exchange Service
- Chairman of business Administration Division, 1991 -1992 An-Najah National University, Nablus, West Bank.
- Instructor, AN-Najah National University, Oct. 1980- 1983, Business Administration Division, Faculty of Economics & Social Sciences, Teaching Business Subjects and Management
- Laboratory Analyst, Ministry of Education , Kuwait, 1/9/75-17/11/1978
- Accountant (Part time) , Farid Mansour Auditing Office, Kuwait, 1/12/75-1/5/77. Responsible for Auditing Accounts for small & middle size firms.
- Sales Manager , Al Wazzan Auto Store, Kuwait, 1/7/1971 – 27/8/1975. In charge of Store sales.

REFERENCES

- Professor Dr. Abdulfattah abu Shukur
Chairman :Economics Division, AN-Najah National University,
Nablus, P.O.BOX7
WEST BANK.
- Prof. Dr.F.Huelsemeyer , Institut Fuer Betriebswirtschaft und Marktforschung der
Lebensmittelverarbeitubg – Bundesanstalt fuer Milchwirtschaft
Hermann – Weigmann Str.1-27
2300 Kiel, Germany.
- Dr. Saaed Alkone
Dean: Faculty of Economics & Social Sciences
An-Najah National University
Nablus, West Bank
Tel: 00972-9-2329465

MEMBERSHIPS

- Howara Charitable Society
- Organic Olive Oil Foundation /Howara

ACTIVITIES

- Participated in many training Workshops carried out by AL-OFUQ TRAINING FOUNDATION, NABLUS - WEST BANK, in the field of : Basic Principles in Marketing financed by the AMIDEAST.
- Participated in many training Workshops in the fields of : feasibility studies , How to initiate and manage successful Business , Marketing Management : functions and performance . Basic Principles in Marketing. In addition to many feasibility studies made to the local business community . financed by the UNDP and the AMIDEAST.
- Participated in the Regional Workshop " How to Start Your Own Business? Training for Trainers" 23/10-11/11/1993 Cairo. Organized by ESCWA, UNDP and Arab Contractors Training Institute, Cairo.
- Main Trainer: WORKSHOP ; (UNDP & AL OFUQ) "How to Start Your Own Business? " 30/6 - 16/6/1994 Bethlahem University, Bethlahem, WEST BANK.
- Participated as a trainer in workshop "How to Start Your Own Business?" 11/7-28/7/1994 by: Al OFUQ TRAINING FOUNDATION , NABLUS , West Bank
- Mayor: Howwara Municipality,1996-up to 23/5/1999 , Howwara, Palestine.
- Assistant Professor at Marketing Division at An-Najah National University up to now.
- Member of Faculty of Economics and Social Sciences Counsel 1/12/2008-1/12/2009 and from 2012-2014

- Teaching courses in English and electronically such as Sales Management , Principles Marketing, and Consumer Behavior.
- In teaching the course of : Marketing Principles in Tourism , I with the class made a tour To Jericho , Bethlehem , and Hebron.
- Inviting successful businessman (Mr. Ibrahim Odeh /the sales manager of Alhowari Company for Oil and Filters.) to speech on his experience in implementing technology In the field of sales management.

- Consultant for Howwara Municipality for strategic plan 2013.
- Member of Municipality supporting council (Howwara Town 2013)