

Curriculum Vitae

(C. V)

Personal Data:

Name : Hussein M. A. Abed
Date of Birth : Feb. 13, 1963
Place of birth : Tulkarm, Palestine
Marital Status : Married
Children : 2
Nationality : Palestinian

Qualification:

Degree	Year	Average %	From	Place
1- M.B.A. of Business Administration	2000	83.6%	An –Najah National Univ.	Nablus, Palestine
2- BA. of Business Administration	1984	80.8%	Yarmouk Univ.	Irbid, Jordan
3- Certificate of General Secondary Scientific Stream	1981	81.2%	Al – Fadeleyah Boys Secondary School	Tulkurm, Palestine

Experiences:

- 1- Form March, 2003 till today, lecturer in Business Administration Department.
- 2- Part- time, An- Najah National University School 2001 till 2002.
- 3- Part – time Lecture, Al- Qudes Open University 2001 till 2002.
- 4- Executive Manager at Consultant group in Jordan from 2002 till Feb. 2003.
- 5- General Manager at Transportation Company in Palestine form 1986 till2000.

Training Experience Record:

Training subject	Sponsor	Hrs.
1. Advanced Secretary	Bisan Center	30
2. Executive Secretary	Vocational Training Foundation	30
3. public Relation	Ministry of Local Government	30
4. Crisis Management	Child Save Foundation	30
5. team Building	Child Save Foundation	20

6. Material Management	Bisan Center	36
7. Advanced Management	An- Najah National University	30
8. Public Relations Training Course	An-Najah National University 2004	30
9. Leader ship skills	Khadury/2004	40
10.International trade	Chamber of Commerce in Ramallah /Al – Bireh 2005	20
11. strategic planning	WHO/ Ministry of Health	30

Courses that I have teaching:	
.1	Principle of Management 1
.2	Principle of Management 2
.3	Human Resource Management
.4	Materials management
.5	Business Communication / in English language
.6	Marketing Management
.7	Strategic Management
.8	Organization Behavior
.9	Organization Theory
.10	International Business/ in English language
.11	Managerial Control
.12	Public Relations
.13	Contemporary Managerial Issues
.14	Marketing Research
.15	Principle of Marketing
.16	Operational Management
.17	Marketing Control

Training concerns :

1. Six Sigma
2. Human Resource Management
3. Job Description
4. Managerial Leadership

5. Reengineering
6. Employee Empowerment and Employee Motivations.
7. Time Management.
8. Organizations Structure development.
9. Work Conflicts Management.
10. Determining of Training Needs.
11. Total Quality Management.
12. Simplified Work Procedures.

Other activities:

- Trainer in continues learning center. At AN Najah National
- Chairman of business department from 2006 till June. 2008
- A member of specialization committee in faculty .
- A member of quality assurance committee in university.
- A member of strategic planning committee in university.
- A peer advisor committee in University.
- A member of Municipality council in Tulkarem City.

Other Skills:

- Working on Computer Programs: Words, Excel, Word Point, Access.
- A course of using comfar II in Economic Visibility.

Languages:

Arabic (Mother Language)

English : Very Good (my BA. MBA. Study in English language)

Hebrew : Very Good

Temporary address: School of Management. USM, 11800, Penang , Malaysia .

Permanent Address: Tulkarm, West Bank, Palestine.

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